

## Welcome to JP-Recruitment, dedicated specialists in the field of IT Resourcing

### ABOUT JP RECRUITMENT

JP Recruitment is a leading UK IT Resourcing specialist, with a nationwide presence, but unrivalled local knowledge. Combining many years expertise in the selection of permanent IT Professionals across the UK with the desire to offer a quality-driven, effective service we are able to offer a total recruitment solution.

“We insist that you should always expect the very highest service standards from JP Recruitment. That means open communication, informed help and advice as well as 100% commitment from us whenever you need it”

We have extensive experience recruiting for a range of clients, from small software houses to leading financial institutions. Our aim is to provide a 1st class recruitment service which offers value for money.

We seek to achieve this by establishing a partnership with our clients, effectively managing the recruitment process and developing a high level of trust and rapport with our clients.

By understanding your business, technical environment and your companies culture and recruitment needs, we are able to take on the responsibility for all the normal recruitment processes (advertising, reviewing CV's, initial candidate assessments etc), thereby allowing you to concentrate on your core business, safe in the knowledge that new staff are being recruited in a speedy, professional, and ethical way.

Working closely with candidates and employers alike JP Recruitment's aim is to place people that meet both parties' initial and future requirements matching candidate's aspiration to employer expectation.

This thorough and consultative approach makes for an efficient and cost effective service that is second to none.

We have an unrivalled reputation within IT, which helps us to attract the very best candidates, and combined with our highly trained and motivated consultants and cutting edge IT systems, the result is a company which is dynamic, focused and delivers the right result every time.

### WHY WORK WITH OUR TEAM?

As a recruiter you expect to work with people who understand your business, your sector and the wider marketplace; but we believe you need something more...

At JP Recruitment, we work to ensure that our team fits perfectly with your team; that our skills and the key personalities work well within your culture. Our goal is to build understanding and trust; for you this means reduced workload and stress levels; for us it means we're the people you turn to when you need results. Here's why you should work with us:

#### Expertise

- Our Consultants are specialists with many years of industry-related IT recruitment experience.
- We don't spread ourselves thinly across many disciplines. We focus on permanent IT vacancies.
- This experience translates into unparalleled industry knowledge and an impressive network of high calibre client and candidate contacts.
- The result is an industry leading assignment completion rate.

#### Dedication

- Our managers take a hands-on leadership approach to ensure consistently high levels of service.
- Who you see is who you get. An experienced Consultant with specialist knowledge will scope your project, carry it out and deliver results.
- Constant on-the-job team development delivers ever-improving standards.
- The result is that we're preferred suppliers for a vast array of organisations.

#### Commitment

The Directors and Managers take our responsibilities to clients very seriously. These include:

- Delivering within agreed timescales
- Delivering to or beyond agreed objectives
- Working for the client's interest long term
- Understanding of client's business and market
- Setting realistic expectations and managing unrealistic ones
- Effective problem resolution
- Regular, unprompted communication

## At JP Recruitment we operate a vertical technology model, representing candidates skilled in the following disciplines...

### INFRASTRUCTURE

#### security

- ✓ all aspects of security technology

#### open source

- ✓ all aspects of open source including applications engineering products inc Python, PHP, & MySQL

#### front-end

- ✓ all hardware & software support aspects of user devices
- back-end all hardware & software support aspects of IT servers & mainframes

#### management

- ✓ all system & network management products such as HP OpenView, CA Unicenter and Tivoli

#### storage

- ✓ all hardware & software aspects of storage

#### communications - wired

- ✓ wired hardware & software technologies, both voice & data

#### communications - wireless

- ✓ wireless hardware & software technologies, both voice & data

### APPLICATIONS ENGINEERING AND ARCHITECTURE

#### Microsoft Technologies

- ✓ C#, VB.NET, ASP.NET, .NET, VC++ VB and SQL Server

#### Sun Technologies

- ✓ including Java, J2EE, J2ME, and EJB

#### other non-web application tools

- ✓ including Sybase, C, C++, RPG, Cobol and Ada

#### real-time

- ✓ Embedded C, Assembler

### APPLICATIONS SOLUTIONS

#### proprietary software

- ✓ Sap, Oracle, PeopleSoft

#### business analytics software

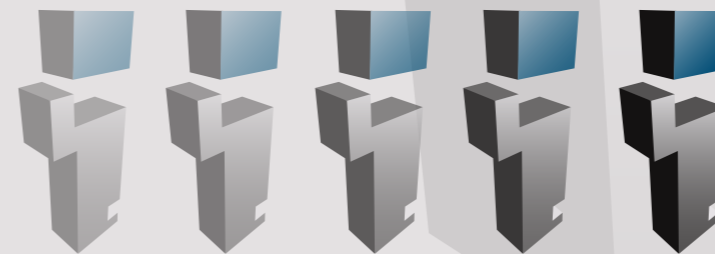
- ✓ including Cognos, Business Objects and data warehousing

### SENIOR APPOINTMENTS

- ✓ IT Management
- ✓ Technical Directors
- ✓ Project Management

### CONSULTING

- ✓ Local authority
- ✓ Security
- ✓ Testing
- ✓ Business Continuity



### CLIENT CHARTER

To ensure a consistently high level of service to our clients, we promise the following:

#### Customer Contact

- Every call is tracked on our system and adheres to a strict internal policy. We will record all client preferences, such as requests not to receive mailshots, monthly calls etc.

#### Job Specification

- We will always issue copies of terms & conditions of business.
- We will always clarify job descriptions and requirements, to ensure we have a clear understanding.
- We will only submit CVs of candidates that are genuinely interested in the role and have been fully vetted.

#### Interview Stage

- Clients will receive written interview confirmation if the interview is to take place more than one day in advance.
- All interviews will also be verbally confirmed. Any candidate feedback after the interview will also be passed to our clients.

#### Offer & Placement Stage

- We maintain regular contact with client and candidate from offer, to acceptance, and start to ensure a smooth transition
- from offer to start date. We will agree an ongoing level of contact once the candidate has started.
- Clients will be contacted within 2 weeks of the candidate starting to ensure they are happy and offer any additional assistance.